

WE ARE a technologically leading manufacturer and specialist for professional enterprise communications.

WE RELY on financial independence due to 100% self-financing and long-term business success.

WE LIVE teamwork, internationality and a friendly working environment.

WE LOVE flat hierarchies, flexible working hours, coffee and our foosball table.

WE HAVE much more to offer – send us your application to find out!

We are now looking for a new staff member for the area Scandinavia – working from home:

# Area Sales Manager Scandinavia (m/f/d)

## Your tasks will be following:

- Acquire partners, technology partners and new customers
- Extend the existing sales network independently and develop new sales opportunities in the Scandinavian countries and beyond
- Present innovative business software solutions and spark interest at events for end customers and resellers
- Plan und participate in exhibitions and marketing activities for the managed regions
- Contribute your own ideas to versatile and exciting new projects

## You offer:

- (Specialist) expertise in sales and channel management
- Experience in the software and communications industry (career starters welcome)
- Affinity for technical solutions and enterprise communications
- Great communication and negotiation skills as well as a convincing personality
- Native speaker from the Scandinavian region, you have great command of the English language and ideally, your German is proficient

#### What we have to offer:

- A permanent contract, 30 days annual leave and flexible working hours
- Open doors for all your questions, ideas and suggestions
- Working in a multi-departmental and international team with pleasant working atmosphere
- Comprehensive introductory training on your new tasks for you to acquire the necessary knowledge to become successful
  in your job and much more...

## Are you ready to tackle new tasks?

Please send us your application via e-mail to Nicole Hofmeister: jobs@innovaphone.com. Please state your salary expectations and your earliest possible start date. We look forward to receiving your application!













## innovaphone AG

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