

Partner Program

innovaphone Partner Advanced

Facts and Figures

This comprehensive data sheet provides you with all the facts and figures concerning iP Advanced partnerships at a glance. What requirements do you need to fulfil and what advantages does an iP Advanced partnership provide? Take a look for yourself!

innovaphone
Partner Advanced

Requirements for the iP Advanced Partnership

Employment of an innovaphone Technician Advanced (iT Advanced)

The innovaphone Technician Advanced (iT Advanced) training takes place directly at one of the innovaphone sites (Sindelfingen - Germany, Verona – Italy, Carcassonne – France). After successful participation and after passing the final examination of the 3.5-day training, you will receive your iT Advanced certificate. The training costs 1,990 EUR per person. Requirement for the training is successful completion of the innovaphone Technician Connect training. Optionally, you now may book the innovaphone Technician Advanced Pro training.

Training for the Sales Team

Your sales team is trained on the entire innovaphone product range.

Promoting innovaphone on Your Website

You promote innovaphone as at least equal UC solution on your website (provided that other manufacturers are listed there) and link directly to www.innovaphone.com

Registration of Projects via the Partner Portal

You register your projects via the innovaphone Partner Portal.

Advantages of Your iP Advanced Partnership

Low Running Training Costs

Update trainings with software changes can be booked online at 400 EUR per person.

Valued innovaphone Partner Status

After successful completion of the training, you will receive a valued innovaphone partner status including a certificate.

Special Purchasing Conditions for iP Advanced

After successful certification, you will receive special purchasing conditions on all innovaphone hardware and software products.

Special Conditions for Own Use

You will receive a 45% discount* on innovaphone hardware, innovaphone software, other end devices, accessories and third-party software. You will receive a 43% discount* on innovaphone desktop phones (only IP phones without accessories). No maximum limit. Sell-on only possible after at least 12 months.

Free Access to innovaphone Support Resources

You will receive free access to innovaphone direct support.

Dedicated innovaphone Sales Contact

We will provide a personal innovaphone sales contact for your requests.

Marketing Material upon Request

Please contact marketing@innovaphone.com

innovaphone AG

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* Prices and conditions are recommendations to distributors. Discounts refer to the respectively effective price list.