

Partner Program

innovaphone Partner Connect

Facts and Figures

This comprehensive data sheet provides you with all the facts and figures concerning iP Connect partnerships at a glance. What requirements do you need to fulfil and what advantages does an iP Connect partnership provide? Take a look for yourself!

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Partner Connect

Requirements for the iP Connect Partnership

Employment of an innovaphone Technician Connect (iT Connect)

The training to become an innovaphone Technician Connect (iT Connect) takes place on site at one of the innovaphone training centers in the respective language of the country where the training is held. The training lasts 2.5 days and is completed with successful participation and passing of the final examination. The training costs 1,500 EUR per person.

Training for the Sales Team

Your sales team is trained on the entire innovaphone product range.

Promoting innovaphone on Your Website

You promote innovaphone as UC solution on your website (provided that other manufacturers are listed there) and link directly to www.innovaphone.com

Registration of Projects via the Partner Portal

You register your projects via the innovaphone Partner Portal.

Advantages of Your iP Connect Partnership

Low Training Requirements

After a short and intensive 2.5-day training, you will have already achieved the expertise to set up the majority of your customer installations independently.

Full innovaphone Partner Status

After having successfully passed the training, you will receive the full innovaphone partner status, including a certificate.

Special Purchasing Conditions for iP Connect

After successful certification, you will receive special purchasing conditions on all innovaphone hardware and software products.

Special Conditions for Own Use

You will receive a 45% discount* on innovaphone hardware, innovaphone software, other end devices, accessories and third-party software. You will receive a 43% discount* on innovaphone desktop phones (only IP phones without accessories). No maximum limit. Sell-on only possible after at least 12 months.

Access to Support Resources

You will receive the opportunity to access innovaphone support resources.

Marketing Material upon Request

Please contact marketing@innovaphone.com

innovaphone AG

Umberto-Nobile-Str. 15 | 71063 Sindelfingen | Germany
T + 49 7031 730090-0 | F +49 7031 73009-9
info@innovaphone.com | www.innovaphone.com
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Valid from Software Version V13. All prices ex works and subject to statutory VAT. Hardware and software purchases take place via the distributor.

* Prices and conditions are recommendations to distributors. Discounts refer to the respectively effective price list.